



COMMERCIAL SOLUTIONS DELIVERED

CONSILIUM, YOUR PARTNER IN COMMERCIAL MANAGEMENT, CLAIMS
MANAGEMENT, DISPUTE AVOIDANCE AND DISPUTE RESOLUTION

COMPANY PROFILE 2023

www.consilium-consultant.com

WHO WE ARE

Consilium delivers bespoke services in commercial, contract and claims management with a sharp focus on dispute avoidance.

We promote amicable resolutions of disputes and have successfully negotiated major commercial settlements. Should a dispute arise nevertheless, you can navigate with confidence the intricacy of formal disputes such as mediation or arbitration, thanks to Consilium's strategic dispute management and expert services.

Specializing in the construction and oil & gas industries, our highly qualified team is dedicated to supporting both contractors and clients.

What sets us apart is our unique ability to blend technical, commercial, and contractual knowledge seamlessly. Drawing upon years of experience working with major contractors and our team's diverse backgrounds in design, engineering, construction, and ADR, we bring a comprehensive approach to every commercial challenge.

At Consilium, we pride ourselves on delivering efficient and customized solutions that consistently meet the highest quality standards. We believe in transparency throughout the process and strive for long-term collaboration with our valued clients. Consilium can handle your commercial complexities, and together, we will achieve exceptional outcomes.

PARTNERS

IAN BECK

With over 15 years of experience in the construction industry in the UK and the Middle East, Ian has worked for leading main contractors for most of his career. He is an experienced hands-on commercial operator who held senior commercial management roles managing commercial departments on major contracts.

Ian has worked on disputes, including complex litigation cases, mediations and international arbitrations. Ian has managed the production of complex claims for extensions of time, prolongation and disruption. He was responsible for the change control process on mega projects, developing synergies across departments, and ensuring that change is both understood and acted upon.

NIKOLAS BEEKER

Bringing 15 years of experience in the construction industry in Europe and the Middle East and leveraging strong foundations in engineering, Nikolas is solving complex strategic commercial challenges. He is highly analytical, bridging the gap between technical and contractual matters.

Nikolas worked on major energy and infrastructure projects, leading interdisciplinary teams. He strategically and operationally managed an international arbitration achieving a successful outcome for the main contractor. He also setup effective change control systems on megaprojects, strategized and produced complex EoT, prolongation and disruption claims and prepared contractors in the run up to disputes.

OUR VALUES

QUALITY

We understand our clients' needs and the challenges they face when they turn to us. We deliver solutions and navigate our clients through financial strains in the most cost-effective and efficient manner.

EFFICIENCY

Our services are held to the highest standards, subject to rigorous peer review, and withstand intense scrutiny. We offer transparent advice, identifying potential opportunities and risks with unwavering accuracy.

COLLABORATION

We cultivate a culture of synergy, not just within our organization but beyond. Side by side with our clients, we integrate seamlessly with their teams, tackling intricate commercial problems with unparalleled cooperation.

QUALITY

EFFICIENCY

COLLABORATION

SERVICES

COMMERCIAL MANAGEMENT

Consilium provides comprehensive commercial management services to drive efficient administration of even the most complex projects. By implementing integrated change control and cost control systems, we ensure that your organization proactively manages commercial risks with precision. Our highly skilled commercial management and contract administration staff seamlessly integrate with your team, while benefiting from the hands-on support of our experienced directors.

OUR SERVICES

Pre Contract | Contract risk review, negotiation and drafting | Contract Administration | Preparation and negotiation of variations and claims | Correspondence and notices | Monitoring contract deliverables | Settlements and final accounts | Project Controls | Cost control systems including labour productivity analysis | Cost value reconciliations | Cash flow analysis | Baseline Programmes, updates and analysis | Change Control | Setting up bespoke change control systems | Integration of change control into the organization | Contractual and technical review of change | Cross disciplinary training to raise awareness

SERVICES



CLAIMS MANAGEMENT AND DISPUTE AVOIDANCE

Our expertise lies in producing concise claims that consistently yield outstanding results. Transparency is key to our approach—we openly identify the strengths and weaknesses of each claim, enabling our clients to shape their commercial strategy with clarity and confidence. We have successfully handled the entire claims process, from identification to final settlements. We believe that a strong claims position supports our clients in avoiding disputes and achieving amicable settlements.

OUR SERVICES

Commercial and Claim Strategy | Drafting complex claims such as for prolongation and disruption | Delay analysis | Quantum | Defence and third-party review | Amicable settlements | Claims visualisations

SERVICES

DISPUTE RESOLUTION

While it is always our goal to push for amicable settlements, we understand formal disputes can at times not be avoided. Disputes put a heavy strain on organizations. Our team has extensive experience with the management of disputes which streamlines the communication between lawyers, experts and in-house staff, strengthening the case and reducing the costs. Our directors have acted as witnesses in international arbitration, and mediators on technical disputes.

International Arbitration Management | Mediating in Disputes
| Preparing pleadings in arbitration and litigation | Expert
Services | Assistance in securing dispute funding

OUR SERVICES



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KEEP
IN TOUCH

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